Walmart

Walmart Inc. Investor Community Meeting

APRIL 2023









Doug McMillon Walmart

Walmart

APRIL 2023











Growth

We serve customers and members however they want to shop.



Margin

We will improve our operating margin through **productivity** improvement and our mix of businesses.



Returns

We will improve our ROI through margin improvement and being disciplined with capital.



Actively live our values, providing opportunity for associates to grow and belong

We are a **people-led**, tech-powered omnichannel retailer dedicated to helping people save money and live better.



Serve our customers and members with the things they want, when and how they want them

We are a people-led, tech-powered **omnichannel retailer** dedicated to helping people save money and live better.



Commitment to everyday low price

Time savings, health services, financial tools, and actions that strengthen people, communities and the planet



Commitment to everyday low price

Time savings, health services, financial tools, and actions that strengthen people, communities and the planet



Commitment to everyday low price

Time savings, **health services**, financial tools, and actions that strengthen people, communities and the planet



Commitment to everyday low price

Time savings, health services, financial tools, and actions that strengthen people, communities and the planet





Growth

We serve customers and members however they want to shop.



Margin

We will improve our operating margin through **productivity** improvement and our mix of businesses.



Returns

We will improve our ROI through margin improvement and being disciplined with capital.